



General Membership Meeting

Election of Officers/Directors and 2017 Budget

Date: Tuesday, October 11, 2016

Time: 11:30 a.m.

Place: Portofino Grill in La Porte

Cost: \$12 w/reservations: \$14 for walk-ins

Program: The election of Officers and Directors for 2017 will take place at our meeting. The 2017 Budget will be presented, reviewed and voted on during this meeting.



For Reservations: please visit our website: www.laportecountyrealtors.com to register (located on the home page) or via email at [lpicar@frontier\(dot\)com](mailto:lpicar@frontier(dot)com) or 219-324-8120 no later than **Monday, October 10, 2016**. Please have your check ready for our meeting, made payable to LPCAR.

Thank you.

Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check! *Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!*

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A word of Thanks: On October 24, 2016 the La Porte Savings Bank officially becomes Horizon Bank. Our association would like to thank the La Porte Savings Bank for all of the years of support not only as an affiliate member, but also providing the association many years of



office space within the bank. My first home with the association was located in the lower level of the bank and I have great memories. Thanks so Much— You will be missed!

November Election Reminder from LPCAR!

Please remember that Voter Registration ends **Tuesday, October 11, 2016**. In order to be able to vote in

the November 8th General Elections you must register to vote by October 11th.

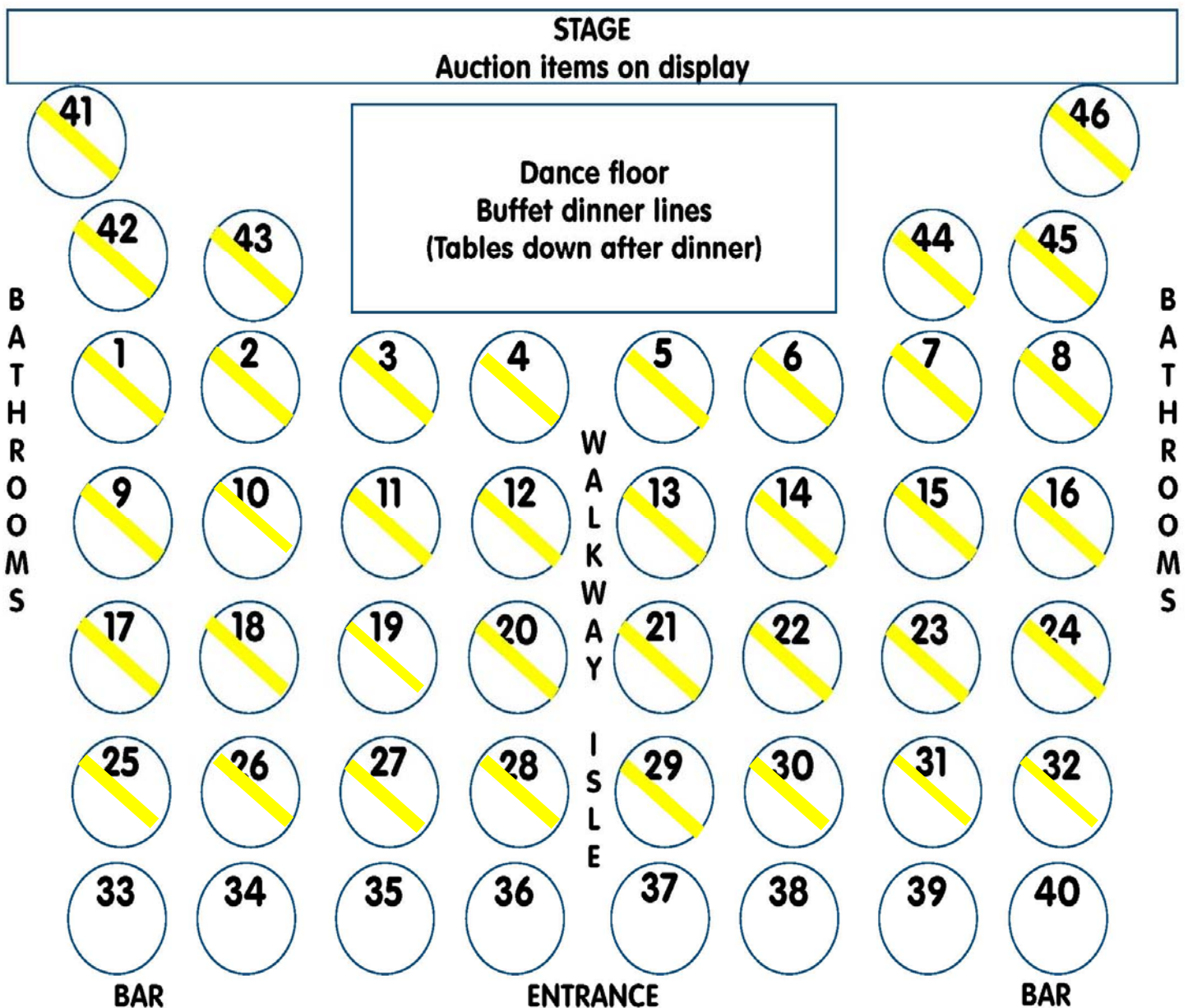


With General Elections coming up on November 8th, your local REALTOR® Association wants to remind you to [register](#) to vote! There is also a new Voter Registration App for [iPhones](#) and [Androids](#). In the event you will be unable to vote in-person, you can still [absentee vote](#). Unsure if you are [registered?](#) For more information or help finding your polling location, follow this [link](#).

Charity Auction Dinner Tickets and Table Reservations

The Deserving Children Charity Auction will take place on **Friday, October 21, 2016** at the Orak in Michigan City. Dinner and Table Reservations are currently on sale! Tickets are \$50 per person/\$400 per table...Tables of 8 may be reserved with a full payment of \$400. There are only a handful of tables left so don't delay. Seating chart is shown below, those tables marked with a yellow slash have already been reserved.

To reserve a table or purchase dinner tickets, please contact Karole Myres at 219-363-8677.



BETTY DANIEL-LANIE—DISTINGUISHED SERVICE AWARD RECIPIENT



Congratulations to Betty M. Daniel-Lanie on receiving the 2016 Distinguished Service Award! Betty is broker/co-owner of County-Wide Properties in La Porte and a member of the LaPorte County Association of Realtors, Inc.

As a REALTOR® member since 1976, Betty has been an outstanding service leader within the REALTOR® organization and her community for over 40 years.

Read the press release for more on her accomplishment: <http://bit.ly/2016-DSA>

CONGRATULATIONS BETTY!!

Reminder: Current Cycle for Code of Ethics - 2013 to 2016: all members must complete 2 1/2 hours before the end of 2016.

Sunshine Committee

Sunshine Committee for this association are **Robin Umphrey/REMAX 1st for La Porte** and **Judi Donaldson/Micky Gallas Properties for Michigan City.**

Please contact them with any news that is relevant to this association.

Our Deepest Condolences to the family of Steve Boardman of County-Wide Properties who passed away last week.



Charity Auction Special Edition of the newsletter will be released later this month. Please watch your email box for this special edition about our upcoming event on October 21, 2016

Upcoming CE Opportunities

December 13, 2016: course TBA—please watch for details and more information soon

Register online at: www.laportecountyrealtors.com (registration for December's class will open up at the end of November!)

NAR Conference:

WHY ATTEND



Every fall real estate professionals from across the U.S. and around the world come together for the annual REALTORS® Conference & Expo. This annual four-day event includes:

- 100 education sessions, featuring nationally recognized speakers, trainers, and industry experts, who discuss timely topics and critical issues of value to REALTORS®
 - Nearly 400 industry vendors at the expo, who present the latest innovative tools just for real estate professionals
- Unlimited networking and referral-building opportunities, including special events, networking lounges and the expo show floor

Did You Know?

In 2016 the REALTORS® Conference & Expo will be held at the Orange County Convention Center West in Orlando, FL. This year's theme is "Educate. Innovate. Celebrate!", and, indeed, the event will help REALTORS® get EDUCATED on future market trends and provide them the chance to test out all the new INNOVATIONS changing real estate, as well as CELEBRATE the industry.

19,000 members and guests are expected to attend this year's event. It takes only one referral from attending to pay for the REALTORS® Conference & Expo!

The REALTORS® Conference & Expo is home to the largest trade show floor in real estate, with nearly 400 exhibitors and close to 100,000 square feet expected at the 2016 event.

Since 2008 REALTORS® Conference & Expo attendees reported making twice the average income from real estate as the typical NAR member.

It's the one real estate event for everyone. Education sessions cover a variety of topics, from technology to land use to government issues to sales and marketing techniques. Pavilions on the expo floor let you explore new areas of real estate like commercial, green and global markets.

What REALTORS® say about the REALTORS® Conference & Expo experience:

"The REALTORS® Conference & Expo has helped in my sales work and management duties, both with my company and state and local association, as it has made me aware of current and future trends, practices and legislation."
– Todd Woodburn, Coldwell Banker Plaza Real Estate, Wichita, KS

"Since attending my first REALTORS® Conference & Expo in 2004, I have expanded my business, service and training to a global business. I have colleagues and friends from around the world, and I always walk away from the conference feeling empowered, inspired, energized, excited and ready for the year ahead. This is a must-attend event in my annual schedule." – Jo-Anne Oliveri, Brisbane, Queensland, Australia

"I am a better REALTOR® to my customers and clients because I am informed and up-to-date on the current issues facing a sale from contract to closing. I have received many referrals yearly from fellow REALTORS® I met throughout the years of attending REALTORS® Conference & Expos." – Nancy Riley, Smith & Associates Real Estate, St. Petersburg, FL

See for Yourself at Conference Live

Visit www.REALTOR.org/ConferenceLive for videos and highlights from the 2015 REALTORS® Conference & Expo, including photos and comments from featured members, interviews from the expo floor and more!

New Text Alert/Safety Alert Messaging System!!

October 1, 2016 - La Porte County Association of REALTORS®

The La Porte County Association of REALTORS® has launched a new text messaging system to keep our members up to date about important issues, events and news. It will also serve as a safety alert text-system that notifies members that an incident has occurred that may pose a threat to the safety and well-being of other REALTORS® in the area.

We hope with this new form of communication, members can stay on top of all the information not only from the local board, but from the state and national associations as well. As our cell phones become a more powerful resource, the distinction between texting and email is becoming less defined. Texts are delivered immediately and directly to a device that most of us have with us at all times. Not as many of us are checking email on such a regular basis -- even if someone owns a phone capable of sending and receiving email, there's no guarantee email is being checked as regularly as text messages. Text messages have more of a sense of urgency, whereas email tends to be seen as information that can be responded to at a later date. With cell numbers typically more closely guarded than email addresses, a text message also represents a more personal and intimate connection.

mobile text alerts

This system will allow any member to opt-in by signing up via this link: <https://mobile-text-alerts.com/lpcar> (members must opt-in/sign up...we will not add members without their consent). Any member that has opted in may at any time opt-out by texting the word "Stop". Click on the image above to sign up - **Full name and phone number are required fields!**

We will continue to communicate via email, website and our social media outlets (Facebook/Twitter) but now members will have another option to receive important updates as well as be alerted to any potential safety threats or issues in our area. Many members have had issues recently not receiving email communications from the board, not being able to reply to emails received, or having the association emails blocked by their server. Each month, those subscribed will receive a message that the newsletter has been posted with a link to read the latest issue with information about upcoming meetings and/or events.

As with all text messaging systems, messages & data rates may apply depending on your provider and cell phone plan. (Expected amount of text messages = 2 to 4 messages/month)

Please contact the board office with any questions or for more information.

Election of Officers/Directors

Our election of Officers and Directors will take place during our October General Membership Meeting on **Tuesday, October 11, 2016**. All REALTOR members in good standing are eligible to vote and Affiliate members receive one vote per paid affiliate member. Here are the candidates for the election and a little something about each of them. We would like to thank the candidates for taking the time to send us some information for our newsletter. Our current president-elect, Bernie Conners automatically ascends to the position of President in 2017 and therefore does not appear on the ballot. Our current Treasurer, Robin Umphrey has a second year of her two-year term to complete in 2017 and will also not appear on the ballot. *On behalf of the association, I would like to thank each and everyone of these great candidates for taking an active role in our association and volunteering to serve on the board. We hope all of our members take the time to attend our October 11 General Membership Meeting and cast their votes!!!*

President-Elect: one position available –ascends to president



Olga Sanchez/County-Wide Properties

My name is Olga Sanchez and have been a Realtor for a Long time. My years as a Realtor have been rewarding and given me the opportunity to meet a large number of fellow Realtors as well as Lenders; Title Company representatives; Home Inspectors and many other affiliates related to the industry. At this time I am asking for your VOTE for our upcoming election of Officers. and looking forward to be able to serve as President-Elect and continue working on issues that affect our jobs.

Secretary: one position available - one year term



Darlene Jesch/County-Wide Properties

Member of the COUNCIL OF RESIDENTIAL SPECIALISTS and a member of the INDIANA COUNCIL OF RESIDENTIAL SPECIALISTS. A portion of every commission is given to the Deserving Children's Shopping Fund where children in the area are taken shopping for Christmas each year in early December. I've been an agent since 1995 specializing in all residential sales. I enjoy doing this "job". It brings me great pleasure to meet a lot of people and to establish great and lasting friendships. I am a Sagittarius born on November 26 and sometimes celebrate my birthday on Thanksgiving. I've been married to Doug since 1974. We have two grown children, Denise, our daughter, an 1st grade elementary teacher, married Scott in June, 2001, now the parents of my grandsons, Xander, 12, and Xavier, 9. Dustin, our son, and his wife, Kim, were married in May, 2014 and have one daughter, Scarlett, 5 1/2. I am a member of a Christian Group of Ladies called Lunch Bunch. In my spare time, I love to crochet.



Lisa Moore/MTM Realty Group

I am Lisa Moore, mother of two teenage sons and one daughter. I am also the broker/owner of MTM Realty Group. I obtained my real estate license in 1998 and worked for Bortz Realty for 7 years. I left that office in order to pursue real estate investing. In the time I was on my own, I successfully flipped 25-30 houses. In 2009, I opened MTM Realty Group on Monroe Street in LaPorte. Last year, I opened our second location in the arts district of Michigan City. I have sold 300-400 REO properties over the last 10 years. I currently work for a dozen banks on their REO proper-

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Election of Officers/Directors

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ties along with other traditional real estate sales. I am hoping my 18 years of experience in real estate investing, managing a brokerage & selling REO properties will prove to be beneficial in helping LPCAR. I believe in home ownership and I believe in good rapport and networking between our offices. Real estate is a unique business.....it has to be both competitive and cooperative amongst agents and offices. I believe the better rapport we have with each other, the smoother our transactions together will be!

Local Director: Two Positions Available—two year terms



Joy Pawlak/1st Choice Realty Group

I have been a Realtor since 1996, a broker since 1997 and have worked for other companies and also owned my own company. I have been on the board of directors on and off since 2006. I have served as president 2 times, treasurer 3 times and local director 3 times. I love staying involved in our local association and serving our members. Please vote for me for Local Director for 2017! Thank you!



Carrie Gee/Merrion & Associates

I'm excited at the opportunity to run for a Board Director position at LPCAR. I have been in the real estate business since 1998; the title industry from 1998 - 2009, then I flipped the coin and became an admin at Merrion & Associates in 2010 and a Realtor in 2011. Currently, I am both an active full-time Real Estate Broker and the Social Media Director at Merrion & Associates. I am very tech-savvy and believe my techy-ness will be a benefit to the board. One of my goals has to become more active in the LPCAR board, so this opportunity when it presented itself seemed like a perfect fit. I would love to have your vote!

Membership Update

The following have applied for membership in our Association:

David Gray ~ 1st Choice Realty Group

Marianne Ester ~ Berskshire Hathaway Koenig Rubloff Group

George Kepchar Jr ~ McColly Real Estate (secondary membership)

Samantha Greenwood ~ Century

21 Middleton

Kristy Ruminski ~ McColly Real Estate

William Kauffman ~ Housemaster Home Inspection

Allison Dent ~ Academy Mortgage Corp

Stephanie Ellet ~ Remax 1st (secondary membership)

If you have any questions or com-

ments, please contact the board office at 219-324-8120.

A Reminder: On behalf of the association we invite our newest members to attend their first general membership meeting courtesy of LPCAR to be inducted and to meet your fellow members.

Please contact the board office for more details or to RSVP for your induction.



RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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La Porte Co. Assoc. of REALTORS, Inc.



Follow us on Twitter:
LP Assoc.REALTORS@LPRealtors



Follow us on Instagram
laportecountyrealtors



Contact Us

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Fax: 219-363-9323

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(dot)com Visit us on the web at

www.laportecountyrealtors.com



October 2016

SUN	MON	TUE	WED	THU	FRI	SAT
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Donations Items needed for our Charity Auction!!!
Let's make this auction the best ever!!!

1

2	3	4 Board of Director Meeting at 11:30 a.m. at Board Office	5	6	7	8
9	10	11 General Membership Meeting @ 11:30 a.m. at Portofinos	12	13	14	15
16	17	18	19	20	21 Deserving Children Charity Auction: 6 p.m. at the Orak in Michigan City	22
23	24	25	26	27	28	29

30	31	1	2	3	4	5
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Office Closed November 3-4, 2016