

Local Market Update for December 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

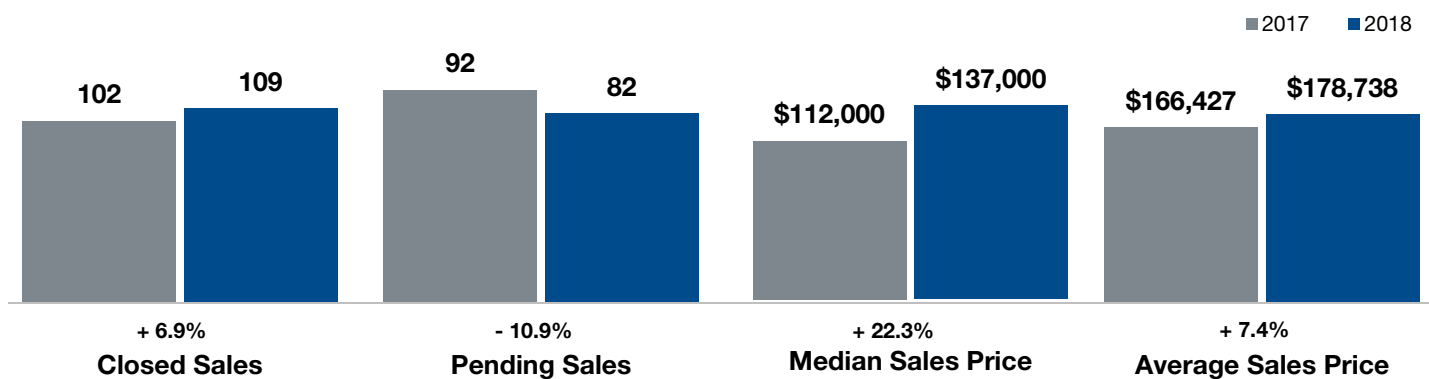


LaPorte County

Key Metrics	December			Year to Date		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	67	61	- 9.0%	1,773	1,735	- 2.1%
Closed Sales	102	109	+ 6.9%	1,326	1,320	- 0.5%
Median Sales Price	\$112,000	\$137,000	+ 22.3%	\$124,500	\$135,000	+ 8.4%
Percent of Original List Price Received*	94.7%	92.9%	- 1.9%	93.2%	93.9%	+ 0.8%
Months Supply of Inventory	3.6	3.6	0.0%	--	--	--
Inventory of Homes for Sale	397	394	- 0.8%	--	--	--

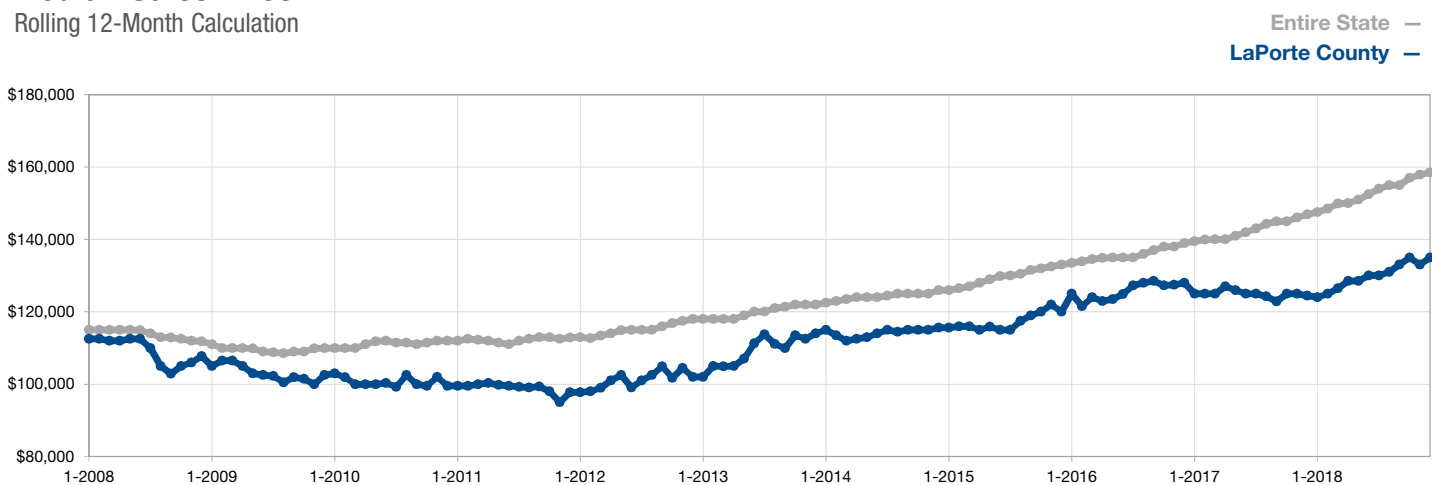
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

December



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.