



General Membership Meeting

IAR General Counsel Richelle Mossler

Realtor of the Year Presentation

Date: Tuesday, August 16, 2016

Time: 11:30 am

Place: Portofino Grill in La Porte

Cost: \$12 w/reservations: \$14 for walk-ins

Program: Guest Speaker Richelle Mossler, General Counsel for the Indiana Association of REALTORS



*****REALTOR of the Year Presentation*****



For Reservations: Please contact the Board office at 219-324-8120 or via email at lpicar@frontier.com no later than Monday, August 15, 2016. Please have your check ready for our meeting, made payable to

LPCAR. Thank you.

Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check! *Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!*

Letter from Board President



Hey everyone, it's hard to believe it's August already! There is always a lot happening behind the scenes and I want to make sure you all know what's going on!

If you haven't already make sure to check out the new and improved website at www.laportecountyrealtors.com there are a lot of neat features. You can sign up for CE classes online now, supra help including creating your own authorization codes, links for the new septic and water ordinance, REALTOR Benefits programs, and soooooo much more!

The membership is still holding strong at 203 members, and we are still looking for candidates for the upcoming election! If you have any interest please contact myself or Iris! The Board has put togeth-

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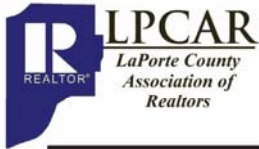


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- Charity Auction Updates
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Deserving Children Charity Auction & Shopping Tour— Updates

The next meeting of the Deserving Children Charity Committee will take place on Tuesday, August 9, 2016 at 8:30 a.m. at the 1st Team U training room in La Porte. Anyone interested in participating on this committee is welcome to attend.



AUCTION ITEMS NEEDED

**DONATIONS ARE NOW
BEING ACCEPTED!!**

**EXAMPLE ITEMS: LARGE
CLOCK, POPCORN MACHINE
CHILDRENS BOOKS, GIFT
CARDS, CONCERT OR SPORTS
TICKETS, WAGONS, DESIGNER
PURSES, PEDDLE TRACTOR,
KIDS PICNIC TABLE**

♦ Auction Date ♦
Friday, Oct. 21st, 2016

♦ Doors Open at 5:00 p.m.
♦ Auction Time 7:00 p.m.

Prime Rib Dinner Buffet
6:00 p.m.
Cash Bar and Prizes!!

♦ Auction Location ♦
Orak Shrine Center
Frontage Road
Michigan City, IN

LAPORTE COUNTY DESERVING CHILDREN SHOPPING TOUR

Deserving Children Shopping Tour is a local charity where money is raised to take children of LaPorte County shopping. 100% of the money raised stays here in LaPorte County. The children begin their shopping night with a meal provided by McDonald's and then get their picture taken with Santa. The shopping experience begins with the children purchasing items that they need, such as hats, coats, boots, clothes and 1 toy for Christmas. Last year over 700 children in LaPorte County were able to take advantage of this program.

Together the Jaycees and LPCAR raise money throughout the year to fund this charity.

LaPorte County Association of Realtors hold a charity auction event every year.

Tickets are \$50.00.

We would love to see you there!!

For Tickets call Karole Myres at 219-363-8677

Robin Umphrey 219-363-9330

To donate an item(s) for the charity auction, items can be dropped off at any title company in LaPorte and Michigan City or call any Jaycees or LPCAR committee member and they will pick it up!

***Please help us make this year a success in helping our
LOCAL CHILDREN have a better Christmas.***

To make a donation please contact a committee member or any Jaycee

Bernie Conners 219-393-9162
Rosie Michiaels 219-363-9435
Carrie Campbell 219-851-1864

Dawn Zigler 219-608-4799
Pam Zolvinski 219-363-0898
Brooke Christ 219-608-5173

Joy Zigler 219-608-5719
Brad Anderson 219-369-3330
Pam Morgan 219-363-3354

Company _____ **Contact** _____

ADDRESS _____ **CITY** _____ **STATE** _____ **ZIP** _____

PHONE _____ **E-MAIL** _____

Make Checks payable to: Unity Foundation of La Porte County, Inc. with Jaycees in the margin or go to <http://ufc.net/funds/contribute-online/la-porte-jaycees-deserving-children-endowment-fund/> to make an on-line gift. Receipt with Tax ID will be issued.

tend.

On August 6th there will be a fundraiser at Kabelins in La Porte—Dogs for Dollars. Enjoy some hotdogs, have some fun and help raise funds for our charity with your donations!

There are still several tables left for our big event on October 21st at the Orak. The seating chart can be found on page 3 of this newsletter. Tables of 8 are \$400 (\$50.00 per person) and must be paid in full to reserve.

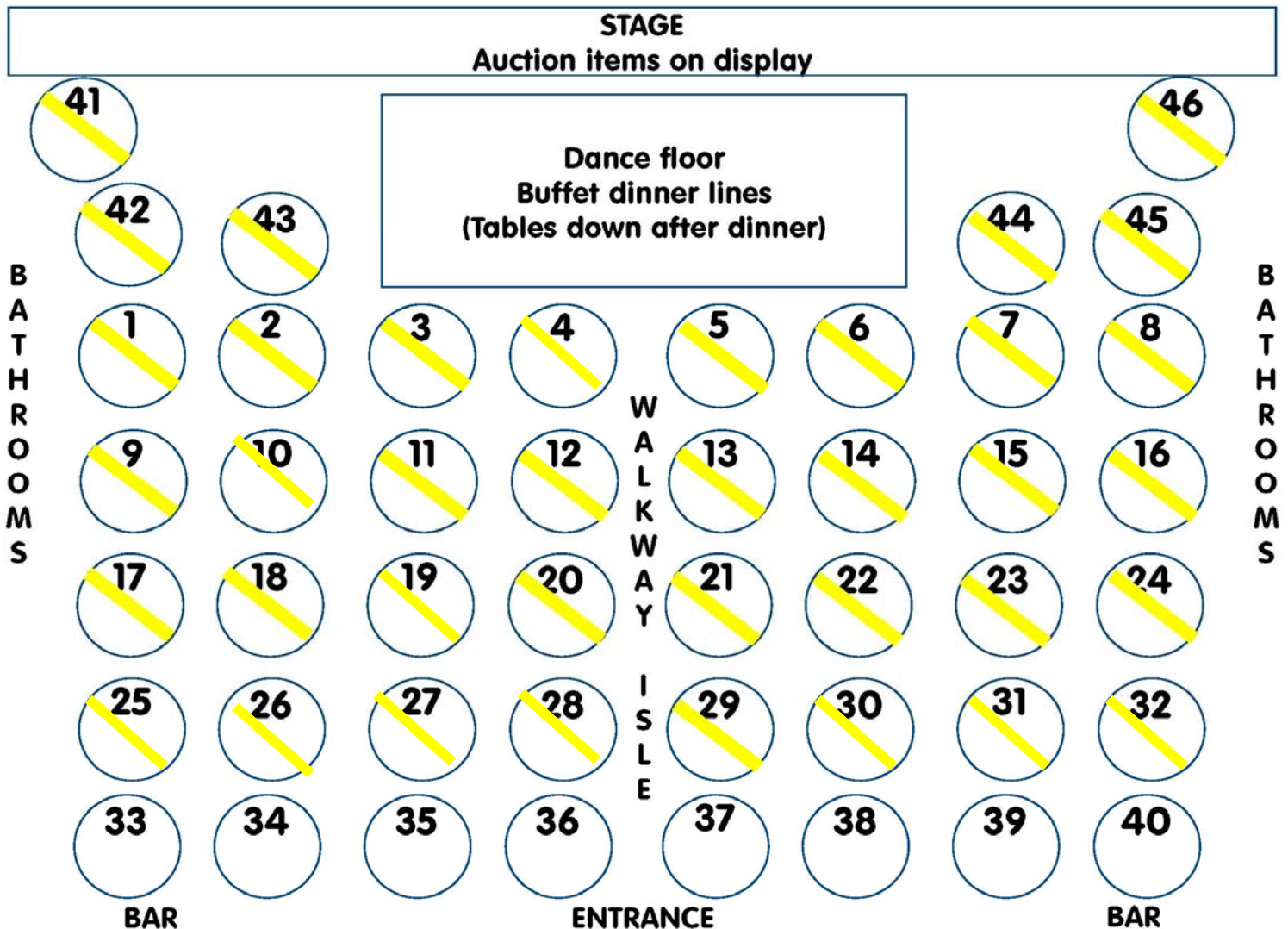
If you have any questions, please contact any of the committee members for more information.

Charity Auction Dinner Tickets and Table Reservations

The Deserving Children Charity Auction will take place on Friday, October 21, 2016 at the Orak in Michigan City.

Dinner and Table Reservations are currently on sale! Tickets are \$50 per person/\$400 per table...Tables of 8 may be reserved with a full payment of \$400. There are only a handful of tables left so don't delay. Seating chart is shown below, those tables marked with a yellow slash have already been reserved.

To reserve a table or purchase dinner tickets, please contact Karole Myres at 219-363-8677.



got ethics?

Realtors® won't want to miss this exciting Code of Ethics class that will count for their NAR requirement (for current cycle 2013-2016), including 4 hours of CE credit. (get a jump start to your 12 hours of CE for the IPLA!!)

Participants will learn the fundamentals of how the process works. Everything is covered, from filing a complaint to how a hearing works, and ultimately why agents may or may not get paid.

This is a fast paced learning experience with real case studies and frequently asked questions.

***Objectives:** Students participating in the course will complete their mandatory ethics requirement, while understanding how to practice real estate in the most ethical way possible, and the actions taken when ethics are in question.*

WHEN : AUGUST 23, 2016 1– 5 PM

**WHERE: MICHIGAN CITY PUBLIC LIBRARY
100 E 4TH STREET, MICHIGAN CITY, IN 46360**

FEATURING • The world Famous Instructor Tim Reed!

FULLFILLS NAR CODE OF ETHICS REQUIREMENT

4 HOURS OF CE CREDIT!

REGISTRATION COST:

Free for LPCAR members

\$30 for non-members

Register by August 12th and save \$5 off your registration fee!! (only \$25 before August 13th)

Registration Deadline:
August 19, 2016

SPONSOR

**La Porte County
Association of REALTORS®**

www.laportecountyrealtors.com
Phone: 219-324-8120
Fax: 219-324-9323
Email: lpacar@frontier.com

Sunshine Committee

Sunshine Committee for this association are **Robin Umphrey/REMAX 1st for La Porte** and **Judi Donaldson/Micky Gallas Properties for Michigan City**. Please contact them with any news that is relevant to this association.



Upcoming CE Opportunities

August 23, 2016 - Code of Ethics Training Session with Instructor Tim Reed. 4 CE hours. Michigan City Library 1-5 p.m. –**fulfills NAR membership requirement**

September 13, 2016 - Diversity and the Real Estate Professional: 2 hours with Instructor Tim Reed - 5:30 p.m. (after membership mtg)



Q2 HOME SALES UP NEARLY 10 PERCENT OVER 2015

Fierce Buyer Demand, Rising Prices and Low Inventory Define Quarter

(INDIANAPOLIS, IN) — The Indiana housing market experienced steady growth in June, wrapping up second-quarter 2016 with increases in the median selling price and existing-home sales over 2015. This data is found within the Indiana Real Estate Markets Report today released by the state's REALTORS®.

Statewide year-to-date comparisons (Q2 2016 vs. Q2 2015) show:

- Pending home sales increased 7.3 percent to 44,986
- Closed home sales increased 9.1 percent to 41,511
- Median sales price increased 5.0 percent to \$137,500
- Average sales price increased 3.5 percent to \$163,588
- Percentage of original list price received increased 1.0 percent to 95.1 percent
- Number of new listings decreased 3.5 percent to 60,911

The traditional monthly review (June 2016 vs. June 2015) includes inventory information:

- Pending home sales increased 5.6 percent to 8,352
- Closed home sales increased 3.0 percent to 9,348
- Median sales price increased 3.8 percent to \$147,900
- Average sales price increased 3.6 percent to \$177,757
- Percentage of original list price received increased 0.9 percent to 96.2 percent
- Number of new listings decreased 4.4 percent to 11,709
- Inventory of homes for sale decreased 15.7 percent to 34,336 units
- Months supply of homes for sale decreased 21.0 percent to 4.9 months

“At the halfway point of 2016, we’re still seeing an inventory shortage in many markets,” said Shelbyville's Nancy Smith, 2016 President of the Indiana Association of REALTORS®. “But I’ve also talked to several REALTORS® around the state who say their inventory has picked up this month. Sales usually peak in June or July, but this year may break the trend given how hot the market has been lately.” The Indiana Real Estate Markets Report obtains data from 11 of the state’s 12 Multiple Listing Services (MLSs), including the Broker Listing Cooperative® (BLC®) in central Indiana. To date, the report represents 98 percent of the housing market statewide and 91 of 92 Indiana counties.

To view the most recent market report for La Porte County, please click [HERE](#)

Election of Officers/Directors

The Association is now seeking candidates for the election of Officers and Directors for 2017. The following positions are available for the fall election:

President-Elect: one year term, automatically ascends to the position of President the following year.

Secretary: one year term

Local Director: two year terms (two positions available)

If you would like to submit your name as a candidate please contact the board office at 219-324-8120 or via email at lpacar@frontier.com. **Deadline to submit your name is August 26, 2016!**



Letter from Board President *(continued)*

(Continued from page 1)

er the 2017 budget, which you will be reviewing shortly as well!

Lets continue to make 2016 a great year, be sure to keep current on your CE, and Code Of Ethics Professional Standards!

www.laportecountyrealtors.com

Brad Anderson,
2016 LPCAR Board President
bca1223@hotmail.com





RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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La Porte Co. Assoc. of REALTORS, Inc.



Follow us on Twitter:
LP Assoc.REALTORS@LPRealtors



Follow us on Instagram
laportecountyrealtors



Contact Us

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lpcar@lpcar.comcastbiz.net or lpcar@frontier.com

Visit us on the web at
www.laportecountyrealtors.com



August 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
1	2 Board of Director Meeting at 11:30 a.m. at Board Office	3	4	5	6 Dogs for Dollars at Kabelins Parking Lot/La Porte	
7	8	9	10	11	12	13
14	15	16 General Membership Meeting @11:30 a.m. @ Portofinos	17	18	19	20
21	22	23	24	25	26	27
NAR Leadership Summit/Chicago, IL—Office closed August 22-25. 2016						
28	29	30	31			