Local Market Update for November 2016

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



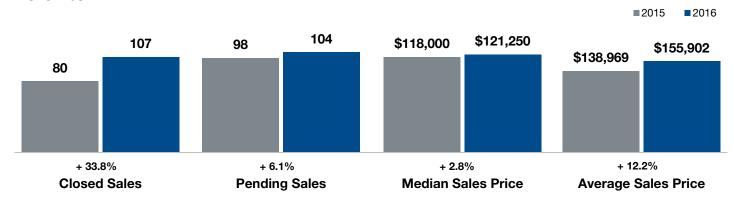
Entire State -

LaPorte County

	November			Year to Date		
Key Metrics	2015	2016	Percent Change	Thru 11-2015	Thru 11-2016	Percent Change
New Listings	134	130	- 3.0%	2,130	1,886	- 11.5%
Closed Sales	80	107	+ 33.8%	1,106	1,193	+ 7.9%
Median Sales Price	\$118,000	\$121,250	+ 2.8%	\$120,000	\$128,000	+ 6.7%
Percent of Original List Price Received*	88.0%	92.2%	+ 4.8%	91.4%	92.0%	+ 0.7%
Months Supply of Inventory	7.6	5.3	- 30.3%			
Inventory of Homes for Sale	757	581	- 23.2%			

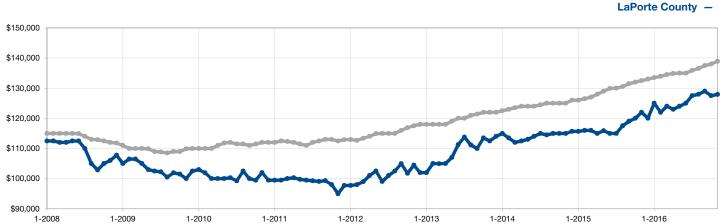
^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.





Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.