



*CE Night with Tim Reed

Date: Tuesday, September 20, 2016

Time: 5:30 p.m.

Place: Portofino Grill in La Porte

Cost: \$14 w/reservations: \$16 for walk-ins



Program: CE Night with Tim Reed - there will be a short meeting followed by CE: 2 Credit Hours - Diversity and the Real Estate Professional with instructor Tim Reed.



When making reservations please indicate the following:

1. Dinner and CE
2. CE Only (please arrive no sooner than 6:20 p.m.)
3. Dinner Only

To register for CE online/Meeting, please visit our website:

www.laportecountyrealtors.com - Registration link is located on the home page.

For Reservations: Please contact the Board office at 219-324-8120, online at www.laportecountyrealtors.com or via email at lpicar@frontier.com no later than Monday, September 19, 2016. Please have your check ready for our meeting, made payable to LPCAR. Thank you.

Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check! *Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!*

* Please note that our membership meeting will take place on the third Tuesday of September due to the IAR Fall Conferences being held September 12-13, 2016!

In Loving Memory



Linda Dimmett-Parker

1961-2016

REALTORS®
Conference & Expo
Global Reach, Local Focus
November 4-7, 2016 • ORLANDO, FL



In This Issue

- Charity Auction Fundraiser
- REALTOR of the YEAR
- Election of Officers/Directors
- New Member Orientation
- Absentee Voting Information
- Realtor Safety

Spire Cooking Class

by Chef Brad Hindsley

Sponsored by: LaPorte County Association of Realtors Deserving Children's Auction Committee

Wednesday, September 14th, 2016
6PM to 8PM, doors open at 5:30PM

Spire Farm to Fork
299 W. Johnson Road
LaPorte, IN 46350

\$60 Ticket Includes:

- Cooking Demonstration Entrees
- One Drink/Cocktail Ticket

(Water, tea, and pop will be available at no charge. Cash bar will be open for additional drinks.)

Grilling class/Demonstration to include:

Grilled Romaine Salad

Grilled Mexican Corn
on the Cob

Tangy Grilled Pork Loin

Grilled Peaches and Cream

*Everyone will receive a copy of the recipes before class.
 Maximum capacity - 40 people - Limited Tickets.
 Depending on the response another class could be scheduled.*

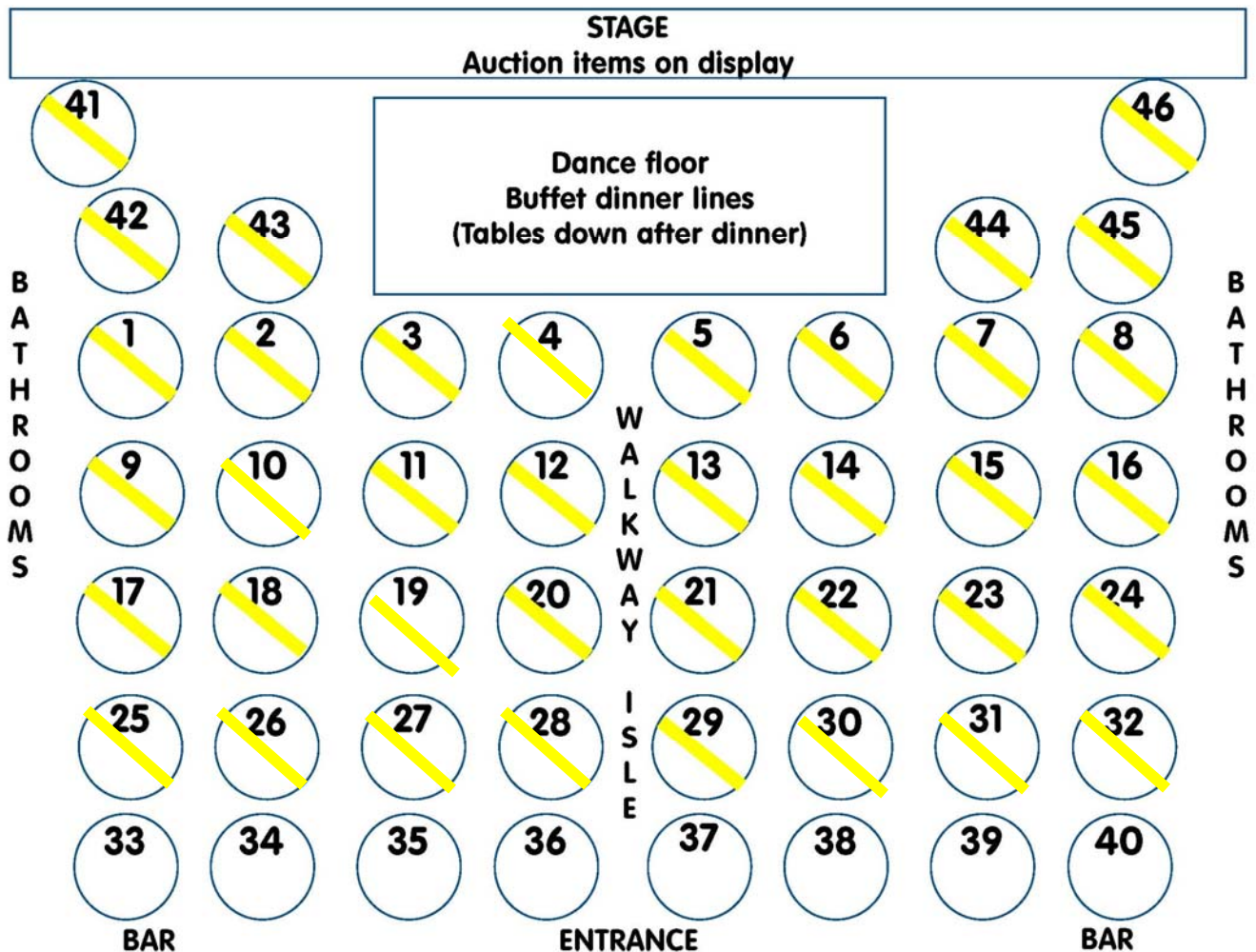
Please contact Dawn Zigler at dzigler@meridiantitle.com - 219.608.4799
 or Julie Deal at julie.deal@mf.com - 219.241.8888 to order tickets.



Charity Auction Dinner Tickets and Table Reservations

The Deserving Children Charity Auction will take place on **Friday, October 21, 2016** at the Orak in Michigan City. Dinner and Table Reservations are currently on sale! Tickets are \$50 per person/\$400 per table...Tables of 8 may be reserved with a full payment of \$400. There are only a handful of tables left so don't delay. Seating chart is shown below, those tables marked with a yellow slash have already been reserved.

To reserve a table or purchase dinner tickets, please contact Karole Myres at 219-363-8677.



	<p>SAFETY IS NO ACCIDENT</p> <p>Stay safe on the job with videos, webinars, articles, tips and more.</p> <p>Visit www.REALTOR.org/Safety</p>	
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LPCAR Announces 2016 REALTOR of the YEAR—Bernie Conners



The La Porte County Association of REALTOR®s is proud to announce Bernie Conners of 1st Choice Realty Group, La Porte IN as the 2016 REALTOR® of the Year. The announcement and award presentation was made during the August 16th General Membership Meeting at Portofino Grill in La Porte.

The REALTOR® of the Year is an annual tradition recognized throughout the REALTOR® community. The recipient of REALTOR® of the Year demonstrates true REALTOR® spirit, is involved with their local, state and/or national associations, volunteers in the community, has significant business accomplishments, and lives by the REALTOR Code of Ethics. Members submit nominations for REALTOR of the Year in the spring, nominations are reviewed and a recipient is selected.

Bernie will be honored at the State Association during the Fall Conferences in Indianapolis in September. The Indiana Association of REALTORS holds a recognition banquet to honor those recipients selected by the local associations throughout the State.

CONGRATULATIONS BERNIE!!!

Reminder: Current Cycle for Code of Ethics - 2013 to 2016: all members must complete 2 1/2 hours before the end of 2016.

Sunshine Committee

Sunshine Committee for this association are **Robin Umphrey/REMAX 1st for La Porte** and **Judi Donaldson/Micky Gallas Properties for Michigan City**. Please contact them with any news that is relevant to this association.



Upcoming CE Opportunities

September 20, 2016 - Diversity and the Real Estate Professional: 2 hours with Instructor Tim Reed - 5:30 p.m. (after membership mtg)

Register online at:
www.laportecountyrealtors.com

10 Tips for Holding a Safe Open House

Open houses can be a great sales tool—but hosting one also exposes you to numerous unfamiliar people for the first time. Take these steps to stay safe:

1. If possible, always try to have at least one other person working with you at the open house.
2. Check your cell phone's strength and signal prior to the open house. Have emergency numbers programmed on speed dial.
3. Upon entering a house for the first time, check all rooms and determine several "escape" routes. Make sure all deadbolt locks are unlocked to facilitate a faster escape.
4. Make sure that if you were to escape by the back door, you could escape from the backyard. Frequently, high fences surround yards that contain swimming pools or hot tubs.
5. Have all open house visitors sign in. Ask for full name, address, phone number and e-mail.
6. When showing the house, always walk behind the prospect. Direct them; don't lead them. Say, for example, "The kitchen is on your left," and gesture for them to go ahead of you.
7. Avoid attics, basements, and getting trapped in small rooms.
8. Notify someone in your office, your answering service, a friend or a relative that you will be calling in every hour on the hour. And if you don't call, they are to call you.
9. Inform a neighbor that you will be showing the house and ask if he or she would keep an eye and ear open for anything out of the ordinary.
10. Don't assume that everyone has left the premises at the end of an open house. Check all of the rooms and the backyard prior to locking the doors. Be prepared to defend yourself, if necessary.

(Sources: Washington Real Estate Safety Council; City of Mesa, Arizona; Nevada County Board of REALTORS®; Georgia Real Estate Commission)

Visit NAR's REALTOR® Safety Web site at www.REALTOR.org/Safety



**SEPTEMBER IS
REALTOR® SAFETY MONTH**

VISIT REALTOR.ORG/SAFETY FOR **WEBINARS, VIDEOS, ARTICLES** & OTHER RESOURCES TO HELP YOU STAY SAFE

New Member Orientation—September 17, 2016

The 2016 session of New Member Orientation will take place on Saturday, September 17, 2016. This session will be held at 1st Team U, 245 W Johnson Road, La Porte, IN 46350.

All new members of the association are required to attend a New Member Orientation session to fulfill their National Association of REALTORS membership obligation. Letters will be sent at the beginning of September to those agents who need to attend this session and to those who have missed a previous session. If you need to attend, please mark this date in your calendar.

Completion of this session also fulfills your Code of Ethics requirement for the National Association of REALTORS. Currently all REALTORS must attend a Code of Ethics training session of no less than 2 1/2 hours in length every 4 years. However, beginning January 1, 2017 the requirement will change to every 2 years.

Our new member orientation is free of charge for all new members. Lunch will be provided. CE will be available for an additional charge and is paid directly to the instructor.

If you have any questions, please contact our Education Director, Karole Myres at 219-324-2121 or the board office at 219-324-8120.



Bingo Night Benefit

On behalf of everyone, we would like to thank all those who stopped by on September 1st for the bingo night fundraiser in memory of Linda Parker. Funds were raised, everyone had a great time and the family was so appreciated. A big thanks to Lisa Daniel-King, Robin Umphrey, Tommy Sunn, Olga Sanchez and Brad Anderson and everyone else involved for putting this together so quickly!!!



Election of Officers/Directors

Our election of Officers and Directors will take place during our October General Membership Meeting on Tuesday, October 11, 2016. All REALTOR members in good standing are eligible to vote and Affiliate members receive one vote per paid affiliate member. Here are the candidates for the election and a little something about each of them. We would like to thank the candidates for taking the time to send us some information for our newsletter. Our current president-elect, Bernie Conners automatically ascends to the position of President in 2017 and therefore does not appear on the ballot. Our current Treasurer, Robin Umphrey has a second year of her two-year term to complete in 2017 and will also not appear on the ballot. *On behalf of the association, I would like to thank each and everyone of these great candidates for taking an active role in our association and volunteering to serve on the board. We hope all of our members take the time to attend our October General Membership Meeting and cast their votes!!!*

President-Elect: one position available –ascends to president



Olga Sanchez/County-Wide Properties

My name is Olga Sanchez and have been a Realtor for a Long time. My years as a Realtor have been rewarding and given me the opportunity to meet a large number of fellow Realtors as well as Lenders; Title Company representatives; Home Inspectors and many other affiliates related to the industry. At this time I am asking for your VOTE for our upcoming election of Officers. and looking forward to be able to serve as President-Elect and continue working on issues that affect our jobs.

Secretary: one position available - one year term



Darlene Jesch/County-Wide Properties

Member of the COUNCIL OF RESIDENTIAL SPECIALISTS and a member of the INDIANA COUNCIL OF RESIDENTIAL SPECIALISTS. A portion of every commission is given to the Deserving Children's Shopping Fund where children in the area are taken shopping for Christmas each year in early December. I've been an agent since 1995 specializing in all residential sales. I enjoy doing this "job". It brings me great pleasure to meet a lot of people and to establish great and lasting friendships. I am a Sagittarius born on November 26 and sometimes celebrate my birthday on Thanksgiving. I've been married to Doug since 1974. We have two grown children, Denise, our daughter, an 1st grade elementary teacher, married Scott in June, 2001, now the parents of my grandsons, Xander, 12, and Xavier, 9. Dustin, our son, and his wife, Kim, were married in May, 2014 and have one daughter, Scarlett, 5 1/2. I am a member of a Christian Group of Ladies called Lunch Bunch. In my spare time, I love to crochet.



Lisa Moore/MTM Realty Group

I am Lisa Moore, mother of two teenage sons and one daughter. I am also the broker/owner of MTM Realty Group. I obtained my real estate license in 1998 and worked for Bortz Realty for 7 years. I left that office in order to pursue real estate investing. In the time I was on my own, I successfully flipped 25-30 houses. In 2009, I opened MTM Realty Group on Monroe Street in LaPorte. Last year, I opened our second location in the arts district of Michigan City. I have sold 300-400 REO properties over the last 10 years. I currently work for a dozen banks on their REO proper-

(Continued on page 8)

Election of Officers/Directors

(Continued from page 7)

ties along with other traditional real estate sales. I am hoping my 18 years of experience in real estate investing, managing a brokerage & selling REO properties will prove to be beneficial in helping LPCAR. I believe in home ownership and I believe in good rapport and networking between our offices. Real estate is a unique business.....it has to be both competitive and cooperative amongst agents and offices. I believe the better rapport we have with each other, the smoother our transactions together will be!

Local Director: Two Positions Available—two year terms



Joy Pawlak/1st Choice Realty Group

I have been a Realtor since 1996, a broker since 1997 and have worked for other companies and also owned my own company. I have been on the board of directors on and off since 2006. I have served as president 2 times, treasurer 3 times and local director 3 times. I love staying involved in our local association and serving our members. Please vote for me for Local Director for 2017! Thank you!



Carrie Gee/Merrion & Associates

I'm excited at the opportunity to run for a Board Director position at LPCAR. I have been in the real estate business since 1998; the title industry from 1998 - 2009, then I flipped the coin and became an admin at Merrion & Associates in 2010 and a Realtor in 2011. Currently, I am both an active full-time Real Estate Broker and the Social Media Director at Merrion & Associates. I am very tech-savvy and believe my techy-ness will be a benefit to the board. One of my goals has to become more active in the LPCAR board, so this opportunity when it presented itself seemed like a perfect fit. I would love to have your vote!

Election of Officers/Directors-Absentee Voting

The election of Officers/Directors will take place during our October General Membership Meeting. Absentee Voting will be available as follows:

**Monday, September 26, 2016
1p.m.-4 p.m.**

Tuesday, September 27, 2016 10 a.m.—1 p.m.

Thursday and Friday, September 29-30, 2016: 10 a.m.—1 p.m.

Please note the dates and times that absentee voting will be conducted.

Only one ballot per person. Ballots will only be available at the board office—they will not be mailed, faxed or emailed. The Slate of Candidates along with their bio appears in this newsletter and the infor-

mation regarding the election and voting will be emailed to all members in September. The proposed 2017 Budget will also be sent at the end of September.

Please make sure you add

lpcar@lpcar.comcastbiz.com and lpcar@frontier.com to your safe senders list to receive information and updates.





RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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LP Assoc.REALTORS@LPRealtors



Follow us on Instagram
laportecountyrealtors



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Visit us on the web at
www.laportecountyrealtors.com



September 2016

Sun	Mon	Tue	Wed	Thu	Fri	Sat
			1	2	3	
4	5	6 Board of Director Meeting at 11:30 a.m. at Board Office	7	8	9	10
11	12	13	14	15	16	17
IAR Fall Conference/Indianapolis—Office Closed Sept. 12-13, 2016			Charity Auction Event - Spire Cooking Class 6 pm	La Porte Jaycees Roof Sit—Sept. 8-10, 2016		
18	19	20 General Membership Meeting @5:30pm @Portofinos in La Porte-CE Night	21	22	23	24 New Member Orientation
25	26	27	28	29	30	