Local Market Update for December 2017

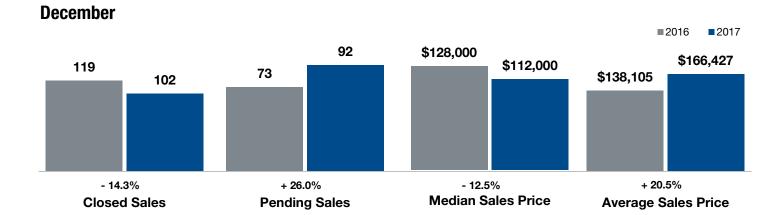
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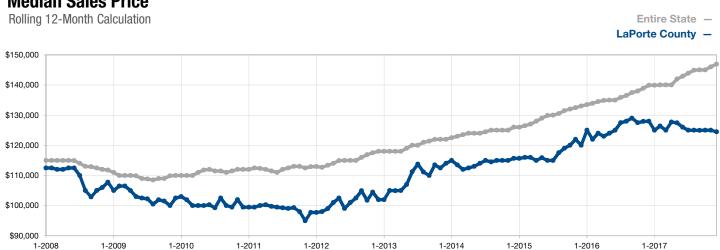
LaPorte County

	December			Year to Date		
Key Metrics	2016	2017	Percent Change	Thru 12-2016	Thru 12-2017	Percent Change
New Listings	90	67	- 25.6%	1,964	1,773	- 9.7%
Closed Sales	119	102	- 14.3%	1,305	1,326	+ 1.6%
Median Sales Price	\$128,000	\$112,000	- 12.5%	\$128,000	\$124,500	- 2.7%
Percent of Original List Price Received*	92.5%	94.7%	+ 2.4%	92.0%	93.2%	+ 1.3%
Months Supply of Inventory	4.8	3.6	- 25.0%			
Inventory of Homes for Sale	517	397	- 23.2%			

^{*} Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.



Median Sales Price



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.