



Letter from  
The Board  
President

## Installation of 2019 Board of Directors

### \*2018 Affiliate of the Year Presentation\*

Date: Tuesday, January 8, 2019  
Time: 11:30 a.m. (CST)  
Cost: \$12 with reservations/\$14 without reservations  
Place: Portofino Grill in La Porte  
Guest: 2019 IAR President Brian Thompson



For Reservations: RSVP online at [www.laportecountyrealtors.com](http://www.laportecountyrealtors.com) or via email at [lpcar@frontier.com](mailto:lpcar@frontier.com) or 219-324-8120. Please rsvp no later than Friday, January 4, 2019. Please have your check ready for our meeting, made payable to LPCAR. Thank you.

**Sunshine Drawing Pricing: \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check!**

*Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Please understand that while we may have a few walk-ins at each meeting, those walk-ins cannot "take the place" of a no-show. Since we do not know in advance who may show up, we cannot "assign" a spot for someone who decided not to attend and did not cancel their reservations. Portofino's is very accommodat-*

*ing with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!*



2019 IAR Legislative Conference | January 28 - 29

**HOTEL DISCOUNT AVAILABLE**

Welcome 2019!!

Best Wishes to all for a Wonderful New Year!!

As I turn the gavel over to our New President, it's time for me to say good-bye and thank you for your support, hard work and patience.

It has been a great year that kept me busy in many ways; nothing could have been accomplished without all the work behind the scenes from all the Committee Chairs and

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## Upcoming CE Opportunities

**REALTOR Safety with Tim Reed:** Date TBD. Join Tim Reed for a **4 hour safety** course with new updates and content. Watch for details coming soon

Register online at:  
[www.laportecountyrealtors.com](http://www.laportecountyrealtors.com)

*\* Calling all new members - join us for our December Meeting for your installation! Contact the Board office to RSVP at 219-324-8120.*



## Save The Date:

The next IAR Legislative Conference is Jan. 28-29, 2019 in Downtown Indy!

Book hotel rooms by 1/4/19 to get IAR's rate; it's much lower:

<http://bit.ly/2QkZMFU>

## Membership Update

The following have joined/applied for membership in our Association:

**Michael Conner ~ @Properties**

**Rudy Conner ~ @Properties**

**Elizabeth Lloyd ~ Century 21 Affiliated La Porte**

Please contact the board office if you have any questions or comments.

Reminder: All new REALTOR members are required to attend our new member orientation session as part of your membership obligation. Spring session will be announced soon.

We would like to extend an invitation to any of our newer members to join us for a general membership meeting for your induction. You will be our guest for lunch and it's a great way to meet your fellow LPCAR members. Please contact the board office to attend the next meeting at 219-324-8120. Thank you.

**Monthly Market Report:** Read the latest market report provided by IAR and view the report for La Porte County by visiting:

<http://www.laportecountyrealtors.com/pdf-monthly-reports>

## Letter from Board President— Continued

*(Continued from page 1)*

members that volunteer many hours.

Thank you to a dedicated Board of Directors, without your work and support nothing could have been done.

I had a great time and was proud to represent you at many different levels.

May you have a Happy, Healthy and profitable New Year.!!

Olga Sanchez  
2018 LPCAR President

Not receiving our text alert reminders? Sign up and receive notifications for meetings, deadlines, etc.

**Click here to sign up for  
Text Alerts**

# 2019 IAR Form Changes

The following legal forms had significant revisions and updates for 2019:

- Purchase Agreement (Improved Property)
- Purchase Agreement (Unimproved Property)
- Listing Contract (Exclusive Right to Sell) Improved Property
- Listing Contract (Exclusive Right to Sell) Unimproved Property
- Listing Contract (Exclusive Right to Lease)

The following changes were made for 2019:

- All forms which contained a \$ or “Dollars” now will say “U.S. Dollars.” **Reason: Emergence of Bitcoin and other currencies.**
- All forms will now contain the phrase “For use only by members of the Indiana Association of REALTORS®” under the title of the form. **Reason: To discourage use of IAR copyrighted forms by non-members.**

To review all changes for 2019, please visit our website: [www.laportecountyrealtors.com](http://www.laportecountyrealtors.com). The link for all changes is posted on the home page. It is the duty and responsibility of all members to review these changes. All changes are effective January 1, 2019!

## LPCAR Scholarships Available to Area Seniors/College Undergrads

The La Porte County Association of REALTORS is pleased to offer Scholarships in the amount of **\$600** each to area seniors who plan on pursuing further education after graduation or are currently attending a college or trade school and who are related to a **REALTOR or Affiliate member of LPCAR**. (3 scholarships will be available in 2019—2 for high school seniors and 1 for a current college student.)

This award will be given to a



person demonstrating outstanding community involvement who is planning to pursue further education through an accredited college, university, or trade school or are currently attending college or a trade school. Applications will be available in

February.

The application requires an essay of 200 words or less explaining why the scholarship should be awarded. Any application received without the es-

say will not be considered during the selection process. It is important for the student to complete all parts of the application. The deadline and more details will be posted on our website toward the end of January.

Please have your student download the form once it is available. Students of family members of LPCAR **(REALTOR and Affiliate Members)** are eligible for this scholarship so we encourage them to apply as soon as possible.



## RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood. For more information visit: <https://realtorparty.realtor/>



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LP Assoc.REALTORS@LPRealtors



Follow us on Instagram  
laportecountyrealtors



mobile text alerts

### Contact Us

LPCAR  
PO Box 248  
La Porte, IN 46352

Phone(219)324-8120  
Fax: 219-363-9323

lpcar@lpcar.comcastbiz(dot)net or lpcar@frontier(dot)com



## January 2019

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3 Board of director Meeting at 11:30 am at Board Office	4	5
6	7	8 General Membership Meeting @ Portofinos at 11:30 a.m. - Installation and Affiliate of the Year	9	10	11	12
13	14	15	16	17	18	19
20	21 Martin Luther King's Birthday— Federal Holiday: Office Closed	22	23	24	25	26
27	28	29	30	31		

IAR Winter Conference/Indianapolis: January 28-29,  
2019 Board office Closed