



Letter from  
The Board  
President

—Board of Directors Elections—

—2018 Budget Review—

—Guest Speaker: Maggie McShane and Kathleen Bender from the Indiana Association of REALTORS—

Date: Tuesday, October 10, 2017  
 Time: 11:30 a.m. (CST)  
 Cost: \$12 with reservations/\$14 without reservations  
 Place: Portofino Grill in La Porte



Maggie McShane  
Senior Vice President of  
Government Affairs



Kathleen Bender  
Regional  
Governmental Affairs  
Director/Northern  
Indiana

Happy October Everyone.

I hope you have all had a great summer and looking forward to our fall season

Please remember Elections for our new board members will be held at our next General membership meeting on October 10<sup>th</sup>.

Our Charity Auction Committee has done a great job this year and is looking forward to receiving

*(Continued on page 2)*



**For Reservations:** Please contact the office at 219-324-8120 or via email at [lpcar@frontier.com](mailto:lpcar@frontier.com) no later than Monday, October 9, 2017. Please have your check ready for our meeting, made payable to LPCAR. Thank you.

**Sunshine Drawing Pricing:** \$1 per ticket or \$5 for 7 tickets and may be included in your dinner check!

*Reservation Policy: We strongly suggest you make reservations in advance. Any reservation made and not cancelled 2 hours prior to the start of our event will be charged for the cost of the meal. Please understand that while we may have a few walk-ins at each meeting, those walk-ins cannot "take the place" of a no-show. Since we do not know in advance who may show up, we cannot "assign" a spot for someone who decided not to attend and did not cancel their reservations. Portofino's is very accommodating with our reservations but we are required to call in a reservation number ahead of time and pay for that number. Thank you for your cooperation in this matter!*

## In This Issue

- Letter from President
- 2017 Affiliate of the Year Nomination Form
- Slate of Candidates for October Election
- Charity Auction News
- 30 hour post licensing information
- October Calendar



### Charity Auction News:



Donations are needed and are being accepted by contacting any committee member. Items for the auction are needed—let’s make this auction a huge success. Please contact the board office if you have items to donate for our auction.

Items also needed for baskets! Wine and alcohol are great items for our baskets and are needed. Please contact Karole Myres at 219-324-2121 if you would like to donate basket items.

### **Membership Update**

The following have applied for membership in our Association:

#### **Shannon Clark ~ County-Wide Properties**

Please contact the board office if you have any questions or comments.

**Installation Round-Up:** During our October General Membership Meeting we would like to invite our new members to join us for the meeting to conduct your installation into our Association. New agents please watch your inbox for an invitation to attend this meeting.

**Monthly Market Report:** Read the latest market report provided by IAR and view the report for La Porte County by visiting:

<http://www.laportecountyrealtors.com/local-market-reports>

**Letter from Board President—Continued**

*(Continued from page 1)*

all the great donations that are needed for the Auction if you have anything you would like to donate please reach out to the Board office or Rosie Michiaels, or any of the charity auction committee members.

Bernie Connors  
2017 LPCAR President

### Upcoming CE Opportunities

**December 13, 2017:** CE immediately following our general membership meeting. Instructor Tim Reed/ course TBD - watch for Details!

Details will be available at:  
[www.laportecountyrealtors.com](http://www.laportecountyrealtors.com)



# La Porte County Association of REALTORS 2017 Affiliate of the Year Nomination Form

Nominee \_\_\_\_\_

Company \_\_\_\_\_

Address \_\_\_\_\_

Phone \_\_\_\_\_

Please describe how this affiliate member has demonstrated their support for the La Porte County Association of REALTORS during the 2017 Year.

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List any LPCAR Committees and/or other community service involvement

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(Please include a photo if available)

Submitted by (optional) \_\_\_\_\_

Please return to the Board Office no later than **November 13, 2017!**

Forms may be faxed to: 219-324-9323

or mailed to:

La Porte County Association of REALTORS, Inc.

P.O. Box 248 La Porte, Indiana 46352

Or Via Email: [lpcar@frontier.com](mailto:lpcar@frontier.com)



# Election of Officers and Directors

Our election of Officers and Directors will take place during our October General Membership Meeting on **Tuesday, October 10, 2017**. All REALTOR and Affiliate members in good standing are eligible to vote (Affiliate members receive one vote per paid affiliate member). Here are the candidates for the election and a little something about each of them. We would like to thank the candidates for taking the time to send us some information for our newsletter. Our current president-elect, Olga Sanchez automatically ascends to the position of President in 2018 and therefore does not appear on the ballot.

*On behalf of the association, I would like to thank each and everyone of these great candidates for taking an active role in our association and volunteering to serve on the board. We hope all of our members take the time to attend our October General Membership Meeting and cast their votes!!!*

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## **President-Elect: one position available -ascends to president**



**Robin Umphrey/REMAX 1st**

I'm Robin Umphrey. I have been a Realtor since 2002. I am married to a wonderful man, Al Wallis. I have one daughter, 3 step-sons and 6 grandchildren, with whom I love spending time. I have been on several committees including Deserving Children's (past Co-chair), Sunshine, Communications, Scholarship and Realtor of the Year. I had the honor of being named Realtor of the Year in 2011. I've had the joy and opportunity to serve on our local board since 2014 as secretary and treasurer. In doing so I feel I have broadened my knowledge of our great industry and learned how important it is to be involved with it. As President -Elect I would look forward to the opportunity in helping our board on the local, state and national level become the best it can be. Your vote in the up-coming election will help me do that. Thank you!

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## **Secretary: one position available -one year term**



**Louis Price/Coldwell Banker New Buffalo**

Hello to LPCAR Members! I want to re-introduce myself. My name is Louis Price. I have been a REALTOR in Indiana since 1985 and in Michigan since 1983. I am a Past President of our Association as well as being on the BOD. I have been a State of Michigan Director and have been President, Treasurer, Secretary and BOD of the Southwestern Michigan Association of REALTORS. I was manager of the New Buffalo Coldwell Banker Residential Brokerage Office for more than 20 years before deciding to give up that role and remain an active Associate Broker. I also serve on the State Ethics Committee in Indiana as well as having Chaired hearings in Michigan. I am a GRI, CRS, CRB, RSPS and I serve on the National Association of REALTORS Resort and second Homes Committee. I understand the role of our "small" Association. This Association gives so much back to the local community by a very dedicated group of members and needs commended and recognized for its work. Keeping a small Association vibrant and sustainable means members need to participate in the operation and we need help in that area. Real Estate has been good to me and I feel an obligation to do a small part to repay our Associations and hereby agree to help by running for the Office of Secretary. I would appreciate your vote - Thank you. Louis Price

# Election of Officers and Directors

## Treasurer: one position available -two year term



### **Rosie Michiaels/1st Choice Realty Group**

Rosie Michiaels is a Real Estate Broker with 1<sup>st</sup> Choice Realty Group in the LaPorte and New Carlisle offices. Rosie began her real estate career in 2010 as a part-time agent. Then in 2012 became a full-time agent. She belongs to both GNIAR and South Bend MLS and has future plans to be a licensed Michigan agent as well. Rosie is active on the LPCAR Deserving Children and LaPorte Moose Lodge #492 committees. In 2014, Rosie served a local director on LaPorte County Association of Realtors for a 2 year term. In 2016, she was accepted to the 2017 IAR Leadership Academy, with graduation in September of 2017. In August of 2017, Rosie was named Realtor of the Year by the LaPorte County Association of Realtors. Born in Chicago, she was transplanted to LaPorte County in the early 70's and has been here ever since. Rosie graduated from LaPorte High School and also earned her associate degree in Hospitality from Ivy Tech. She has worked in an office environment for over 20 years for manufacturing, printing and service industries. In 2013 she married Marvin and they currently lives in New Carlisle. Her daughter, Allie Nesvold is married and lives in South Bend and her son, Taylor is a Senior at Purdue University. In May 2017, Rosie became a new grandma, Wynton Reed stole her heart. Rosie is looking forward to continuing serve on the board and eventually at the state level.

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## Local Director: three positions available -(2)two year term/(1) one year term

*(names appear in alphabetical order by last name as per bylaws)*



### **Tracey Cummins/County-Wide Properties**

I have been a real estate broker with County-Wide properties for 14 years. As well as being a broker, I work part time in the county assessors office and I also am a member of the Washington Township advisory board. I volunteer for a non profit company that raises money for ALS and have been in charge of many local fundraisers. I enjoy reading to pre-schoolers once a week and find the break from adult people to be refreshing! I have been married to my husband Jeff for 22 years and we have two sons in college. I'm finding myself with extra time on my hands with the boys being grown and felt this was a great opportunity to get more involved with my career and board.



### **Tricia Meyer/ Merrion & Associates**

Licensed since 2002, I became the Managing Broker of Merrion & Associates in 2013. In 2014, I, along with my husband, Jeff, invested in the Northwest Indiana real estate market by purchasing Merrion & Associates. Merrion & Associates was founded in 1986 by Ed Merrion, and I am thrilled to be a part of a long-standing and trusted name in real estate. I am committed to the real estate community and advancing LaPorte County Association of Realtors through my continued involvement as a board member. I have thoroughly enjoyed being a part of the board over the last two years and would love the opportunity to continue to serve.

# Election of Officers and Directors

(Continued from page 5)

## Local Director: three positions available –(2)two year term/(1) one year term

*(names appear in alphabetical order by last name as per bylaws)*



### **Betty Sams/Merrion & Associates**

Betty rejoined the real estate world in 2015 as a full time real estate agent. She has worked extensively in customer service and sales including formerly working as a Real Estate Salesperson for a national franchise. Betty is looking to grow her involvement with the association by joining the board and brings her local knowledge and love of our community as she is a long time resident of Michigan City.



### **Renae Taylor/1st Choice Realty**

I have been an active Agent for many years and have been a Member of Greater Northwest Indiana Association of Realtors, Member of National Association of Realtors, and La Porte County Association of Realtors. I'm proud to be a Member in "good standing." I'm a Mom, a proud "Nana" of the two most beautiful grandchildren, and a "full-time" Realtor." I'm seeking the position of Director and will strive to maintain a good working relationship with all. I love people and love doing volunteer work. The decision I made to join "1st Choice Realty Group" has been one of the best decisions I have made. I'm looking forward to serve as Director on the LPCAR Board and will be available in whatever capacity the Membership and Board deem necessary.. In past years, I have been heavily involved in United Way, being the loaned executive for NIPSCO was quite an honor and I was proud to represent USWA 13796 Steelworkers (clerical workers) and NIPSCO. I have also served on the Board of Directors for "The Caring Place", a battered women's shelter in Porter and Lake Counties, as well as many other Community Service minded functions and projects. Please know that my interests will always be Volunteering and Helping People. I would love the opportunity to serve on the Board as Director for LPCAR and will always be available to help out whenever needed and to serve this Membership will be an honor.

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## Affiliate Director—once position available-2 year term



### **Dawn Zigler/Meridian Title**

Dawn Zigler, Account Manager for Meridian Title Corporation has been in the title industry for 15 years. A member of several area organizations, her community service involves being an active volunteer for 18 years and served as President with the LaPorte Jaycees, recipient of JCI Senatorship - Life Time Member (highest international honor that can be given to a Jaycee). She served as Entertainment Superintendent for the LaPorte County Fair for 13 years, Co-Chair of the LaPorte County Association of Realtors 2012, 2013 and 2014 Deserving Children's Charity Auction, and was chosen as LPCAR's Affiliate of the Year in 2012. Dawn is currently an ambassador for the Greater LaPorte and Michigan City Chamber of Commerce and Volunteer Coordinator for Rebuilding Together LaPorte County. Dawn partners with Meridian Title and hosts an annual Alex's Lemonade Stand in June. Dawn is a La Porte County native and a graduate of Purdue University North Central. Dawn currently serves as affiliate director for the La Porte County Association of REALTORS. She was married in the fall of 2013.

# NEW LICENSEE 30-HOUR POST-LICENSING COURSE

Post-Licensing 4 Day Package (must complete all four days)

## OCTOBER 19, 20, 26 & 27

**DAY ONE—October 19:**  
Managing the Real Estate  
Transaction 8:30 am - 3:30 pm  
Includes one hour lunch break  
Diversity in Real Estate:  
3:45 pm - 5:45 pm

**DAY TWO—October 20:**  
Mortgage Financing for Real  
Estate Licensees:  
8:30 am - 3:30 pm  
Includes one hour lunch break  
Home Inspections:  
3:45 pm - 5:45 pm

**DAY THREE—October 26:**  
Business Planning:  
9:00 am - 5:30 pm  
Includes one hour lunch  
break

**DAY FOUR—October 27:**  
Lead Generation &  
Technology:  
9:00 am - 3:00 pm  
Includes one hour lunch break

Name: \_\_\_\_\_

Firm: \_\_\_\_\_ Firm Phone: \_\_\_\_\_

Real estate license #: \_\_\_\_\_ MLS ID (if applicable): \_\_\_\_\_

Cell phone: \_\_\_\_\_ Email: \_\_\_\_\_

Home Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Total Amt: \$299 Check: \_\_\_\_\_ Visa: \_\_\_\_\_ MasterCard: \_\_\_\_\_

Credit card number: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

## CONTACT US

P: 219-795-3600 | F: 219-795-3611  
GNIAR Office | 800 E. 86th Avenue, Merrillville, IN

Registration available online at [gniar.com](http://gniar.com) or fax form back to GNIAR 219.795.3611.  
Registration required. Space is limited. Payment must be received with registration. No refunds.  
Late arrivals will not receive CE credit. Please bring one photo I.D. to class for registration.  
Questions? Call the GNIAR Education Department at 219.795.3600.  
Please note: Post-Licensing attendees will receive certificates from Reed School of Real Estate.

register online @ [gniar.com](http://gniar.com) (see calendar)



## RPAC: Your Best Investment in Real Estate

Since 1969, the REALTORS® Political Action Committee (RPAC) has promoted the election of pro-REALTOR® candidates across the United States. The purpose of RPAC is clear: REALTORS® raise and spend money to elect candidates who understand and support their interests. The money to accomplish this comes from voluntary contributions made by REALTORS®. These are not members' dues; this is money given freely by REALTORS® in recognition of how important campaign fundraising is to the political process. RPAC doesn't buy votes. RPAC enables REALTORS® to support candidates that support the issues that are important to their profession and livelihood.



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La Porte Co. Assoc. of REALTORS, Inc.



Follow us on Twitter:  
LP Assoc.REALTORS@LPRealtors



Follow us on Instagram  
laportecountyrealtors



mobile text alerts

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Visit us on the web at

[www.laportecountyrealtors.com](http://www.laportecountyrealtors.com)



## October 2017

SUN	MON	TUE	WED	THU	FRI	SAT
1	2	3 Board of Director Meeting @12 noon @board office	4	5	6	7
8	9 	10 General Membership Meeting @ Portofinos at 11:30 a.m. - Elections/ Budget/Guest Speaker Maggie McShane/ Kathleen Bender	11	12	13	14
15	16	17	18	19	20	21
22	23	24	25	26	27	28
29	30	31 				